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Message Text

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13
ACTION EB-05

INFO OCT-01 EA-07 ISO-00 COME-00 DRC-01 RSC-01 /015 W
---------- 075503
P R 270800Z SEP 73
FM USLO PEKING
TO SECSTATE WASHDC PRIORITY 788
INFO AMCONSUL HONG KONG

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E.(9. 11652: N/A
TAGS: BEXP, ETRD, CH, US
SUBJECT: SUPPLEMENTARY FUNDING FOR USG OFFICE AT CANTON FAIR

DEPARTMENT PASS COMMERCE

REF: PEKING 0789

1. MFT AMERICAN AFFAIRS DIRECTOR LI SHU-TE'E HAS SCHEDULED APPOINTMENT WITH COMMERCIAL/ECONOMIC CHIEF HOROWITZ ON AFTERNOON OF SEPTEMBER 28. WE EXPECT IN COURSE OF MEETING TO RECEIVE MFT'S RESPONSE TO USLO'S REQUEST FOR PARTICIPATION OF HONG KONG CONGEN PERSONNEL AT 1973 FALL CANTON FAIR.

2. IN THEMEANTIME, THERE ARE OTHER MATTERS CONCERNING THE PLANNED USG PRESENCE AT CANTON WHICH REQUIRE THE DEPARTMENT'S URGENT ATTENTION. AS YET WE HAVE RECEIVED NO CONCRETE RESPONSE TO OUR EARLIER REQUEST FOR SUPPLEMENTARY FUNDS (PARA 11, REFTEL) TO COVER FAIR EXPENSES. AS INDICATED IN THE REFTEL, THE STAFFING OF AN OFFICE IN CANTON IS GOING TO REQUIRE EXPENDITURES BEYOND THOSE NORMALLY BUDGETED FOR COMMERCIAL PROMOTION WORK BY EITHER USLO OR CONGEN HONG KONG. UNLESS SUPPLEMENTARY FUNDS ARE AVAILABLE FROM WASHINGTON, WE MAY NOT BE ABLE TO PROVIDE THE KIND OF FAIR COVERAGE WHICH WE HAVE ENVISAGED UP TO NOW.

3. IT IS PARTICULARLY IMPORTANT THAT WE RECEIVE SPEEDY NOTIFICATION OF APPROVAL OF OUR REQUEST FOR REPRESENTATIONAL
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FUNDS. WITH THE FAIR NOW LESS THAN THREE WEEKS AWAY IT IS

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ESSENTIAL THAT WE ORDER REPRESENTATIONAL GOODS FROM HONG KONG SUPPLIERS ASAP.

4. DEPENDING ON THE MFT RESPONSE TO OUR REQUEST FOR CONGEN REPRESENTATION AT THE FAIR, WE MAY HAVE TO PROPOSE REVISED PLANS FOR COVERING THE FAIR WHICH WOULD AFFECT THE ESTIMATES OF EXPENDITURES ON PER DIEM AND OFFICE RENTAL OUTLINED IN THE REFTEL. IN THE MEANTIME, HOWEVER, USLO WOULD APPRECIATE FAST ATTENTION BY THE DEPARTMENT AND COMMERCE TO THE GENERAL QUESTION OF FUNDING USG FAIR PARTICIPATION.
BRUCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 SEP 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: collinp0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973PEKING01140
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: PEKING
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t1973096/aaaaaeev.tel
Line Count: 72
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: PEKING 0789
Review Action: RELEASED, APPROVED
Review Authority: collinp0
Review Comment: n/a
Review Content Flags:
Review Date: 25 JUL 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25-Jul-2001 by shawdg>; APPROVED <05 MAR 2002 by collinp0>
Review Markings:

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Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SUPPLEMENTARY FUNDING FOR USG OFFICE AT CANTON FAIR DEPARTMENT PASS COMMERCE
TAGS: BEXP, ETRD, CH, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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